

Sales Support Engineer – Security Systems

Type: Full-Time

Pay: \$28 – \$36/hr

Bridge Sales, Engineering & Customer Needs

At **Technical Systems Group Inc. (TSG)**, we deliver cutting-edge commercial security and fire solutions that protect businesses and communities. We're looking for a **Sales Support Engineer** who thrives at the intersection of **technical expertise, customer engagement, and problem-solving**. If you enjoy translating customer needs into practical, competitive system designs, this role offers the opportunity to make a big impact while building your career.

Why You'll Love This Role

- 💰 **Competitive Pay:** \$28 – \$36/hr
- ⚡ **Hands-On Impact:** Work directly with sales, customers, and operations to design real-world security solutions
- 📈 **Career Growth:** Technical certifications and development opportunities available
- 🤝 **Collaborative Teamwork:** Partner with sales, engineering, and field techs to bring designs to life
- 💼 **Comprehensive Benefits:** Paid vacation/sick leave/holidays, life insurance, health plans, 401(k), and more

💡 **Note:** *The posted salary range reflects the broad spectrum of expertise and experience levels applicable to this role. Compensation will be determined based on the candidate's qualifications, skills, and relevant experience.*

What You'll Do

- Conduct site surveys with Sales to assess customer security needs
- Develop **Plans of Protection** with design details and graphics

- Create detailed job costing with accurate parts and labor breakdowns
 - Prepare proposals with clear pricing and defined scope of work
 - Support bids, takeoff estimation, and subcontractor coordination
 - Input and track customer/project data in CRM and WIP systems
 - Review blueprints, schematics, and specifications for accuracy
 - Work cross-functionally with peers and management to deliver results
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What You'll Bring

- Associate degree in a related field (required); Bachelor's preferred
 - Technical certification in security or fire alarm/control systems (preferred)
 - 2–5 years of hands-on experience installing or servicing security, access control, or fire alarm systems
 - Proficiency in Microsoft Office, Adobe, and project management tools
 - Strong knowledge of card access, fire alarm, and security control systems
 - Blueprint reading and construction spec analysis skills
 - Excellent communication, math, and customer service abilities
 - OSHA 10 certification (preferred or willingness to obtain)
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Next Steps

If you're ready to combine **technical know-how with customer-facing collaboration**, we'd love to meet you.

 **Apply Now:** hr@tsgsecurity.com