

Type: Full-Time

Salary: \$22 – \$28/hour (based on experience)

Be the Bridge Between Sales, Marketing & Customer Success

At **Technical Systems Group Inc. (TSG)**, we're in the business of protecting people, property, and communities. We're looking for a proactive and detail-driven **Inside Sales & Marketing Support Specialist** to help keep our sales engine running smoothly and our brand presence growing. If you enjoy juggling projects, supporting teams, and making sure no detail slips through the cracks, this could be the opportunity for you.

Why You'll Love This Role

- **6 Competitive Pay:** \$22 \$28/hour
- Growth & Development: Work across both sales and marketing with plenty of opportunities to learn and advance
- Some Collaborative Team Environment: Partner with sales, service, and marketing professionals who value your input
- Impactful Work: Play a key role in driving recurring revenue and building customer trust
- Variety Every Day: From renewals and reporting to campaigns and client communication, no two days are the same

Note: The posted salary range reflects the broad spectrum of expertise and experience levels applicable to this role. Compensation will be determined based on the candidate's qualifications, skills, and relevant experience.

What You'll Do

Inside Sales Support

- Manage and renew annual service agreements
- Prepare and review quotes, proposals, and bid responses

Support revenue planning and forecasting

Marketing Support

Assist with social media posts, campaigns, and promotional materials

Coordinate with marketing agencies and support lead generation efforts

Help push out campaigns that boost brand awareness and engagement

Reporting & Compliance

Monitor and file inspection reports

Track and report on agreement compliance and deficiencies

Contribute to growing recurring monthly revenue (RMR)

What You'll Bring

Associate's degree in Business, Marketing, or related field (preferred)

• 3–5 years of proven experience in inside sales and/or marketing support

Strong communication skills, written and verbal

• CRM and marketing automation experience

Advanced Excel skills and a sharp eye for detail

A proactive, organized approach and the ability to thrive on a busy team

Next Steps

If you're ready to take on a role that blends sales, marketing, and client success—while building a career with real impact—this is your chance.

Apply Now: hr@tsgsecurity.com