

YOUR POSITION

TSG is looking for YOU, an experienced **Engineer-Electrical Design/Sales Division** who is responsible to support sales and operations through the development of system design applications, with the emphasis on system integration, to meet the needs of customers. Uses their technical, organizational and customer knowledge to influence customers and assist them in identifying the life, safety and property protection products/services to fulfill their needs, resulting in revenue generation. With YOU as our Sales Engineer, we expect a high degree of communication among our internal team and our customers requiring attention to detail in all aspects of planning and execution of our projects.

THE DAY TO DAY FUN!!

- Design & draw projects for fire alarm, voice evacuation, smoke control and mass notification emergency systems.
- Research customer needs and develop application of products and services based on a deep knowledge of our products as a solution for our customers.
- Review and interpret blueprints and schematics for proposals and installation.
- Review and interpret project specifications including voltage drop, battery and power supply calculations.
- Prepares bid proposals for jobs on the open market to include the 'scope of work', AutoCAD riser/wiring diagrams and floor plans.
- Participate in project turnover meetings between Sales/Engineering to Operations.
- Troubleshoot systems/processes to determine causes or system failures and to recommend/implement solutions.
- Able to work in a team environment and display leadership qualities.

WHAT YOU'LL NEED TO APPLY

- Associate Degree in Electrical Engineering or related degree OR Technical Certifications, or other education supporting this role.
- 3-5 years of experience as an engineer in the fire alarm/security industry.
- Excellent organizational, decision-making, and communication skills.
- Strong working knowledge of fire alarm and/or security industry.
- NICET certification highly preferred
- AutoCAD and/or Bluebeam design experience is required

WHAT WE'RE OFFERING TO YOU!

- Competitive salary based on qualifications (\$65k-\$100k) & Bonus Plan
- Paid vacation, sick leave, and holidays.
- Life Insurance at no cost to you
- Medical, dental, and vision plans with options, 401(k) plan, AFLAC
- Professional career development opportunities.